



# Farming Together

## October / November 2012

Well another year has almost past. Harvest is in full swing and before we know it we'll be talking about cropping again. I'd like to take this opportunity to thank our customers for their continued support throughout the past 12 months. Through ongoing training and recruitment, we are continually striving to support you in the best way we can. Without our customers we can't survive, so thank you! I'd like to wish you and your families a very Merry Christmas and a prosperous New Year. We would also invite you to join us at the Echuca Workers Club on Friday 21 December from 5 -10 pm for Christmas drinks with our Staff and fellow customers.

*Darren Stephenson (Dealer Principal)*

## Staff News

We would like to welcome technician, Tim Hand back to the Service team after spending six months in Texas, USA working for a harvesting contractor. Tim's excellent knowledge of headers in particular, is fantastic to add back to our very impressive knowledge base. We also say farewell to technician, Brad Lang after his resignation in October. We wish Brad all the best for his future endeavours.

**POSITION VACANT:** We are looking for a light/small engine technician for a four year apprenticeship to be undertaken in conjunction with BRIT Bendigo. Some background or appreciation in small stationary engines / motorbikes / RTVs & ATVs / Mowers / Small tractors (diesel engines) would be an advantage. Please contact our Service Manager, Andrew Hall on (03) 5482 1733 for further information.

## Sales News

The Case IH Steiger tractor has been the industry leader in power and innovation for generations of large scale farmers and earthmoving operators. The latest range of Steigers are continuing to build on this reputation of power, innovation, efficiency, productivity and comfort. Case IH are offering an exclusive trip to the USA with every Steiger tractor ordered before 31 December 2012. The 2013 'Tour of Duty' will be a 9-day ultimate experience travelling through North Dakota and Illinois. Included in this trip of a lifetime will be a tour of the

Steiger production facility at Fargo, a visit to the Chicago Mercantile Exchange and a day at the Decatur farm progress show. As well as these informative and interesting tours you will have plenty of time to enjoy the most exciting city in world. Chicago is home to the White Sox baseball team, the Lincoln Museum, the Willis Tower Sky Deck and many more great tourist attractions. Echuca CIH are excited to be part of this offer from Case IH and invite you to get involved by ordering a new Steiger before 31 December 2012.



**Echuca CIH Annual Customer Christmas Party**  
**Friday 21 December 2012**  
**Echuca Workers & Services Club**  
**5.00pm onwards**

## Service News

The season is in full swing with headers and balers hitting the paddocks in the last few weeks around the district. Servicing, maintenance and pre-delivery work on many other machines are keeping all our technicians and apprentices run off their feet.

To assist in increasing our customer service out in the field, we have extended our service vehicle fleet with the acquisition of two new Mazda Bravo BT50 utes. This brings our total number of service vehicles to 14.



*Pictured left: Charlie & Glen with our new utes.*

On a sporting note, we have entered a team into this year's Echuca Moama Touch Football



Competition. The Echuca CIH 'Pumas' play every Monday night at Brick Ally sportsground (between the Moama Football ground and Moama Anglican Grammar School). Come and cheer us on!

During the Christmas period, we are closed on all public holidays, however our AH service is available on 0409 821 732. Wishing you a Merry Christmas and prosperous New Year from everyone in the Service Department.

## Parts News

The Parts Department are in the middle of installing a bar coding system to align with the Case IH, Kubota and Polaris warehouse systems. This new technology will help improve our efficiency, accuracy and service within the department.

Did you know we now stock, sell and fit ATV tyres to suit any four wheeler, RTV or Ranger?

Don't forget to check out the aftersales tab on our website, where you'll find a very handy parts catalogue for all Case IH machines. We also offer 10% off all genuine filters.

During the Christmas period, we are closed on all public holidays, however our AH service is available on 0419 341 767.

## Marketing & Promotions

Krone and Polaris have some great promotions that end 31 December 2012. Visit our 'Monthly Specials' page on our website to view the offers below — <http://www.echucacih.com/monthly-specials>

**AMAZING NEW MODELS STRAIGHT FROM GERMANY JA!**

UP TO \$3000 CUSTOMER INCENTIVE

0.00% FINANCE

**BUY ONE GET ONE FREE**

For a limited time only, purchase any new Polaris Ranger and get a free Outlaw 500. Don't have kids? Take \$1,995 off any other new Polaris.

**SHARE IT. with GoPro Hero 3**

FREE GoPro HERO 3 CAMERA! 2 FREE GoPro's SAVE \$400!

OUTLAW 90 \$2,995\* RZR 170 \$3,995\* OUTLAW 50 \$1,995\*

**BUY ONE, GET ONE FREE**

RZR 170 INCLUDES FREE SAFETY GEAR: 2 Approved Youth Helmets, 2 Approved Youth Seats, 2 Approved Youth Stays, 2 Approved Youth Training Instructional DVD.

**POLARIS Hawkeye 400**

THE WORLD'S BEST RIDING, BEST VALUE FULL-SIZE ZVW

**\$6,995 PLUS GET \$500 FREE ACCESSORIES\***



'BE GREEN AND READ FROM THE SCREEN'. If you would like to receive this newsletter electronically, visit our website and subscribe

